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Message Text

UNCLASSIFIED

PAGE 01 LYON 00002 032329Z

73
ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 CIAE-00 INR-07 NSAE-00 RSC-01

/028 W
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R 031815Z JAN 75
FM AMCONSUL LYON
TO SECSTATE WASHDC 668
USDOC WASHDC
INFO AMEMBASSY PARIS

UNCLAS LYON 2

E.O. 11652 N/A
TAGS: BEXP, FR
SUBJECT/WTDR OPHTALUX SARL

REF USDOC 18071

1. ADDRESS: 11 RUE JEAN CLAUDE BARTET 69410 CHAMPAGNE AU MONT D OR
TELEPHONE 350301, RAYMOND BONABOSCH, MANAGING DIRECTOR

2. THIS LIMITED LIABILITY COMPANY WAS ESTABLISHED ON JANUARY 1
1973, CAPITALIZED AT SIXTY THOUSAND FRANCS, IT MANUFACTURES
SMALL OPHTALMOLOGICAL INSTRUMENTS IN ITS WORKSHOP LOCATED IN MR
BONABOSCHS HOUSE AS WELL AS THE OFFICE OF THE COMPANY, HAVING GOOD
TECHNICIANS IT DOES THE AFTER
SALE SERVICE FOR THE OPHTALMOLOGICAL EQUIPMENT IT IT DISTRIBUTES IN
FRANCE AND IN BELGIUM THROUGH ITS 6 AGENTS. IT IS THE EXCLUSIVE
DISTRIBUROR FOR LAZERS MADE BY OPTICS TECHNOLOGY INC, REDWOOD
CITY, CALIFORNIA, OHPTALMOLOGICAL INSTRUMENTS MADE BY DOCMAN
MENTOR, RANDOLPH, MASSACHUSETTS, RECTINOGRAPHS OF CLINITEX
DOVER, MASSACHUSETTS. IT IS THE EXCLUSIVE DISTRIBUTOR OF
OPHTALMOLOGICAL INSTRUMENTS MADE BY THE ITALIAN FIRM OPTIKON
THE GERMAN FIRM HEINE AND THE FRENCH FIRM GAMBS OF LYON. IT
EXPORTS TO LIBAN AND NORTH AFRICA ARTICLES MADE BY OPTICS TECH-
NOLOGY AND CLINITEX, IT EMPLOYS 7 PERSONS, IT HAS A GOOD CLIENTELE
OF HOSPITALS AND CLINICS AND RECEIVE LARGE ORDERS, ITS VOLUME OF
OF BUSINESS IF REPORTED AS 2 MILLION FRANCS FOR 1973 AND ESTIMATED TO
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PAGE 02 LYON 00002 032329Z

BE ABOUT 4 ILLION FRANCS FOR 1974. MR RAYMOND BONABOSCH IS

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A FORMER EXPORT MANAGER OF THE FRENCHMANUFACTURER OF OHPTALMO-
LOGICAL INSTRUMENTS GAMBS OF LYON WHERE HE HAD BEEN WORKING FOR
MORE THAN 20 YEARS BEFORE HE STARTED A BUSINESS OF HIS OWN,
MR RAYMOND BONABOSCH OWNS 33 PERCENT OF THE CAPITAL HIS FATHER
IN LAW 33 PERCENT AND A FRIEND MR BONTEX 33 PERCENT, AN AGREEEMENT
IS BEING MADE WITH LABORATOIRE CHAUVIN BLACHE OF MONTPELLIER
HERAULT LOCATED IN THE SOUTH OF FRANCE AND WHICH SPECIALIZES IN THE
PRODUCTION OF PHARMACEUTICAL PRODUCTS FOR OHPTALMOLOGY AND WHICH
WILL BECOME THE OWNER OF 30 PERCENT OF THE CAPITAL AND MR BONABOSCH
WILL TAKE A PARTICIPATION IN THE LABORATOIRE CHAUVIN BLACHE.
THIS AGREEMENT WILL BE PROFITABLE FOR BOTH COMPANIES AS THEY WILL BE
ABLE TO DISTRIBUTE THROUGH THEIR OWN CHANNEL THE PRODUCTS OF
THE OTHER PARTY. OPHTALUX HAS USED FCIA FOR THE PURCHASE OF LAZERS
FROM OPTICS TECHNOLOGY THOSE LAZERS BEING PLACED FOR 6 MONTHS
ON A TRIAL BASIS IN THE HASPITALS AND PAYMENTS BEING OFTEN DELAYED
FOR SIX TO EIGHT MONTHS.

3. FINANCIAL REFERENCES: SOCIETE LYONNAISE DE DEPOTS, 69410
CHAMPAGNE AU MONT D OR AND BANK OF AMERICA LYON (FOR ITS RELATION
SHIP WITH FCIA)

4. NO AGENCY AGREEMENT

5. LOCAL CREDIT SOURCE STATES THAT THIS IS SMALL BUSINESS RECENTLY
ESTABLISHED BUT THAT IT MEETS ITS COMMITMENTS PUNCTUALLY IT IS
A GOOD WELL MANAGED BUSINESS ITS CAPITALIZATION WILL BE INCREASED
SOON THE FIRM IS GOING TO BUILD A MORE MODERN WORKSHOP WHICH SHOULD
INCREASE VOLUME OF SALES, GOOD CREDIT APPRAISAL HARRINGTON

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 03 JAN 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975LYON00002
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750004-0118
From: LYON
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750180/aaaacscj.tel
Line Count: 89
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 75 USDOC 18071
Review Action: RELEASED, APPROVED
Review Authority: ShawDG
Review Comment: n/a
Review Content Flags:
Review Date: 27 JAN 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <27 JAN 2003 by RicharJA>; APPROVED <12 FEB 2004 by ShawDG>
Review Markings:

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US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: WTDR OPHTALUX SARL
TAGS: BEXP, FR
To: STATE COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006